

United States Transportation Command
Customer Advisory
December 12, 2023
USTC-CA-00073

Subject: Voluntary and Negotiated Domestic Air Tender Program (ATP) Release

Purpose: To inform all shippers and transportation service providers (TSP) of the upcoming release of the ATP.

Be Advised: Effective December 12, 2023, the ATP will be functional in the Global Freight Management (GFM) system. When implemented in their respective systems, other transportation shipper systems (e.g., CMOS, FACTS etc.) consuming the GFM Rating and Ranking with web service will allow the processing of domestic voluntary and negotiated air tender shipments.

The ATP is a firm, fixed-rate structure, enabling the TSPs the flexibility to file new tenders with new rates as needed, which will enable TSPs to stay competitive and expand capacity for shippers. The ATP will have the same geographic coverage as Global Heavyweight Service (GHS) program; however, tender filing and services available to shippers are at the willingness of the TSPs' discretion. TSPs are encouraged to only file tenders for routes and services capable of servicing within the delivery standards identified in the service level definitions.

USTRANSCOM's reinstatement of the ATP is not intended to compete with other programs, rather it provides shippers with another common-use tool when FAR-based contracts cannot meet the shipper's requirements. The ATP will bridge the gap between FAR-based contracts and spot-bids. The order of precedence in the Defense Transportation Regulation (DTR), Part II, Chapter 202 outlines shippers should follow the hierarchy of 1) organic/gray tail, 2) FAR-based contracts, 3) tenders, and then 4) spot-bids.

Negotiated air tenders are for shipper's unique, reoccurring requirements. To request a negotiated tender, contact TCJ4-LC via e-mail at transcom.scott.tcj5j4.mbx.lc@mail.mil.

For program details, please refer to the ATP Shipper's Guide located on USTRANCOM's Commercial Services website at <https://ww2.ustranscom.mil/commair/index.cfm>.

PMO: USTRANSCOM Commercial Services Branch, TCJ4-LC, DSN (322) 817-5773, CML (618) 817-5773, or e-mail at transcom.scott.tcj5j4.mbx.lc@mail.mil.

Expiration Date: N/A

Category: U.S. TRANSCOM